

# Sales Manager Italy, - Regio Lazio, Abruzzo

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**Sales Manager Italy (m/w/d)**

**Region Lazio, Abruzzo**

**Fulltime, as soon as possible**

## **Your Tasks:**

- As a Sales Manager on the Italian market, you will be responsible for sales objectives and sales results on the defined area or segment
- Continuous support of existing customers and independent acquisition of new customers in the sales area
- Permanent analysis of customer requirements, observation of the market environment as well as national legislation and participation in the adaptation of existing business models and sales strategy
- Development of customer development plans for the accounts and forecasting in the customer base
- Clarification of technical and commercial tasks on customer side
- Preparation and introduction of new product launches, as well as marketing activities
- Independent organization of own sales activities in coordination with the Italian Country Manager

## **Our Requirements:**

- flexible “doer” who has a winning, cooperative and communicative personality with plenty of organizational talent, persistence and endurance, and who enjoys working actively in the field
- able to develop strong sales strategies, and to implement them successfully in his/her area and/or segment
- successful in the areas of sales, communications, planning, organization, negotiations and large-customer management
- a sales professional, with natural sales talent and a good understanding of the business circumstances
- be performance-oriented, a good negotiator, and able to convince others as well as thinking and acting in a customer-oriented way

## **Sounds Interesting?**

Contact me:

Mrs. Christin Wienhöfer (HR)

Mail: [bewerbung@qundis.com](mailto:bewerbung@qundis.com)

Phone.: 0361 – 26280 212

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## **Additional information**

Location ..... **Erfurt**

Position type **Full-time employee**

Start of work **As of now**

**Responsible**

Christin Wienhöfer